## The Complete First Home Buyers Guide

## **BEFORE YOU BUY**

| What?               |                                    | Why?  |  |  |
|---------------------|------------------------------------|---|--|--|
|                     | Know what you're<br>entitled to    | Make sure you're up-to-date with the latest grants and concessions.   |  |  |
|                     | Get pre-approval from<br>your bank | This lets you know what you can afford and tells vendors you're serious.  |  |  |
|                     | Have your deposit<br>ready         | Although you can purchase a house with less, a<br>deposit of 20% means you'll avoid Lender's<br>Mortgage Insurance. |  |  |
|                     | Prepare for other<br>expenses      | Such as Stamp Duty, conveyancing, inspections,<br>moving fees, utilities and more                                   |  |  |
| DURING THE PURCHASE |                                    |   |  |  |
|                     | Work with a good conveyancer       | Your conveyancer is your key to a smooth purchase, so get them onboard ASAP.  |  |  |
|                     | Make an offer                      | Offers are usually made in writing through the real estate agent managing the property.                             |  |  |

Provide your depositYour real estate agent will let you know how to pay<br/>the deposit.Negotiate a settlement<br/>periodThis is when you'll pay the remaining balance of the<br/>purchase. It's typically 30 to 90 days.

## PREPARING FOR SETTLEMENT

| Do a final check                        | Check all items that come with the property are in good working order as stated on the contract of sale. |
|---|--|
| End your lease                          | If you're renting, make sure you've given the appropriate amount of notice to move out.                  |
| Sign and submit your mortgage documents | Make sure these are signed and returned as early as possible so your bank is ready for settlement.       |



| Pay stamp duty and land transfer fees |
|---------------------------------------|
| Finalise property settlement          |

Receive transferred title deeds and documents

Get the keys (woohoo!)

## MOVING IN Arrange electricity, gas and water Connect internet and other utilities required Consider income protection insurance Consider home and contents insurance Review your home loan regularly to ensure it's still the best offer Celebrate!